

Global Construction

Generali,
Your Loyal Insurance Partner. Since 1831.

generali.com



We build long-lasting relations with our customers

YOUR EXPERIENCED AND LOYAL INSURER

The current dynamism of the construction industry is shaping new and specific challenges that only a true global insurer can address.

New realities such as “design, build, operate” contractors require precise and practical insurance solutions that only a dedicated team can provide. With contractors increasingly operating at a global level, there's a need for complete and specialized solutions rather than generic insurance products and services.

With more than 50 years experience in the construction industry, insuring some of the biggest and most complex engineering projects around the world such as tunnels, bridges, dams, harbors, railways, metro railways, freeways, etc. Generali is your ideal business partner. Using this extensive experience, Generali has set up a dedicated construction team to give special attention to each and every step of the Contractors Insurance requirements.

Do you want to focus on expanding your operations worldwide? Generali can offer real assistance when you need it the most.



Insurer of some of the biggest and most complex infrastructure projects worldwide



Longstanding construction industry experience for over 50 years



Insurance Partner of six out of the top 20 global construction companies



Insurance Partner of four out of the top 5 European construction companies



Expertise and track record: industrial and civil projects in the Middle East, Asia, Europe, the USA and Latin America

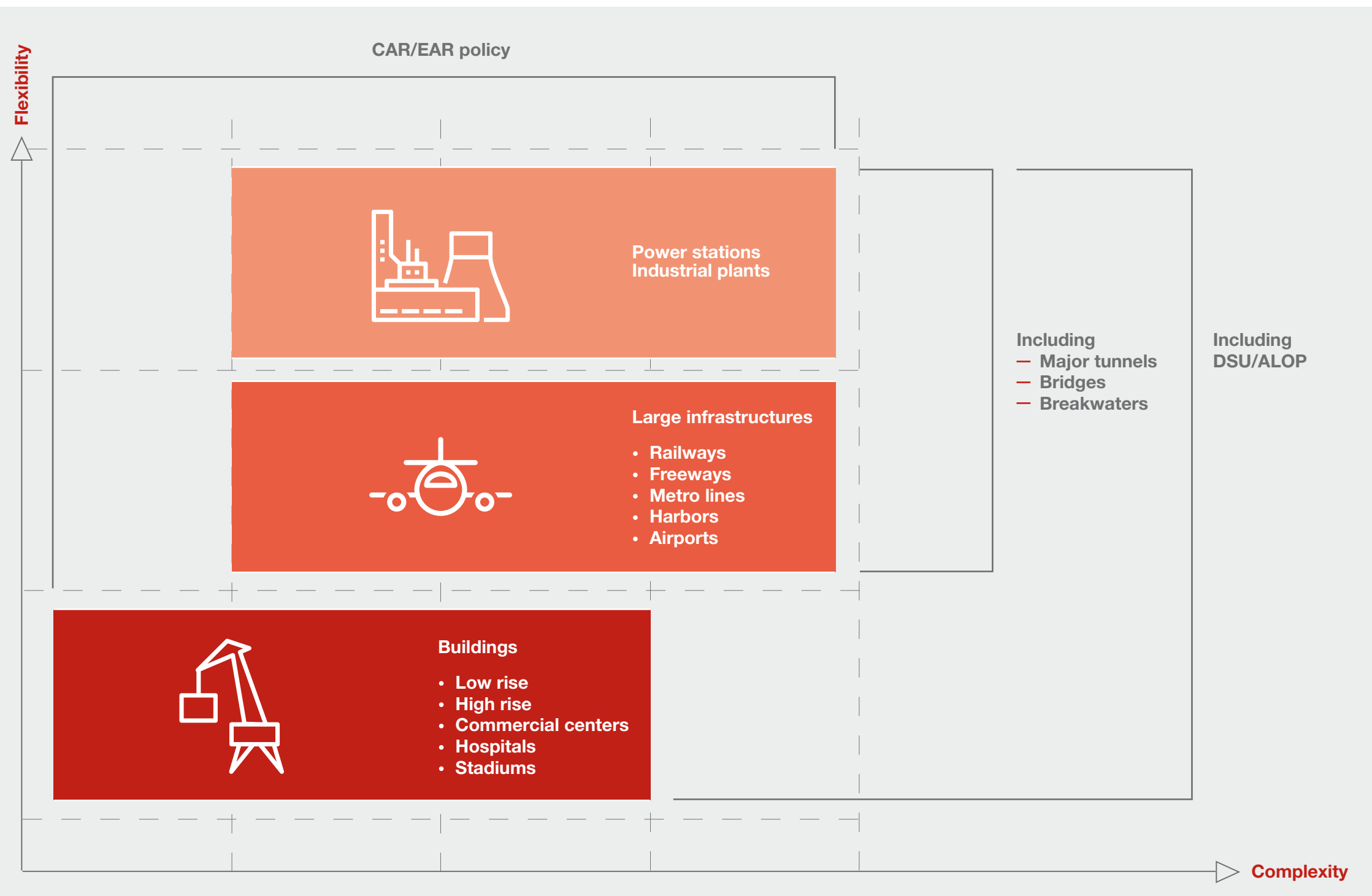
FOCUS

Global Construction is a worldwide network of dedicated insurance professionals with a long and renowned experience in the construction industry. We are able to provide a flexible service with innovative and technically effective solutions.

RELIABILITY AND KNOW-HOW

You can always count on our dedicated team. We not only value long-term relationships with our customers, but also honest feedback. We invite our intermediaries and customers to meet with our specialists and evaluate potential concerns together (through Risk Engineering services), in order to offer the most appropriate insurance solutions to optimize risk management.

Your loyal insurance partner



ADDED VALUE

Global Construction's mission is not only to provide insurance - it is far more than that. We provide and assist our customers in their risk management needs and we are a qualified and reliable partner that can add value to the business relationship.

FLEXIBILITY

Our customers require more than standard insurance coverage; a "full cycle" customer has different insurance needs in different stages of the project, whether as regards construction and/or operational management.

- **Focus:** dedicated team of experts in the construction industry;
- **Innovation:** "Generali. Three Solutions, One Partner" – a 360° approach;
- **Service:** flexibility and bespoke solutions, dedicated claims and risk engineering management;
- **Reach:** global spread of coverage;
- **Capacity:** financial strength, 48th richest company (Forbes) and a leading insurance company.

Be there when it really matters



DEDICATED CLAIMS SERVICES

We understand very well that an important claim can have a significant impact on a given project or insured party; we offer local experts supported by

specialists to help you at every step in order to ensure business continuity in the event of a loss and to reduce the claim exposure.



Tailor-made customer service

we can offer a tailor-made customer service for each and every client, including a claims protocol and service level agreements, where necessary.



Dedicated experts and lawyers

dedicated experts and lawyers (leaders in their fields) will be provided where necessary.



Specialized partner companies

Close working relationship with specialized companies that can assist in disaster recovery and claims mitigation.



Organization of crisis management

Crisis Management Service to help prepare the client for any major critical event.

Global Construction at 360°

We value long-lasting relationships with all of our customers, and we are able to support all insurance needs during every project phase, from planning to construction and operational management.

We will be there for you every step of the way, giving you professional advice day after day. We offer a seamless blend of solutions for our customers' needs, linking Generali Employee Benefits (GEB) and Europ Assistance (EA) together thanks to worldwide market leadership of our business lines units. We can assist Global Contractors' requirements namely in international projects, where there's a need to send specialized teams or managers for a given period of time. GEB is present in more than 120 countries and specializes in construction; we offer tailor-made employee benefits for your local and expatriate employees. Europ Assistance provides services at any stage of the process of a construction project, whether before, during or after completion, with its medical evacuation program being one of the most relevant.

We offer an innovative holistic approach to the construction industry through "Generali. Three Solutions, One Partner".



Surety



Construction All Risks, Erection All Risks, Inherent Defect Insurance, Worldwide Open Coverage



Project Cargo



Property and Liability



D & O



Professional indemnity

We can assist and protect you better by understanding your risks

RISK ENGINEERING SERVICES

Generali has experienced and highly competent professionals in the analysis and management of risks. With a network of almost 100 risk engineers, Generali can offer its GC&C clients dedicated pre and post-claims services to reduce the impact of their operational and economic loss in the event of a major claim, as well as verification and management of a project's progress.

Project financing

- Surety
- Professional indemnity

Construction

- Construction All Risks (including third party liability)
- Erection All Risks



Asset management

- Surety
- Professional indemnity
- D & O

Operational risks

- Business interruption
- Property All Risks
- Property owner liability



1000+

Dedicated Professionals

8

Main Offices in Milan, London, Madrid, Paris, Prague, New York, Sao Paolo and Hong Kong

400+

Multinational Programs managed

100+

Risk Control Engineers worldwide

140+

Countries with Customer and Broker Services



contact.gcc@generali.com

Generali Global Corporate & Commercial (GC&C) is a new business unit that harnesses the skills and competences of the Generali Group to provide a full range of property, casualty and specialty protection lines to corporate and commercial clients and their brokers worldwide. GC&C aims to provide corporate and commercial clients with premium risk management solutions and services, leveraging its knowledge and expertise in local markets, through unrivalled leadership in Western and Central & Eastern Europe as well as an established presence in emerging Latin American and Asian countries. GC&C's sales professionals work alongside clients and their intermediaries to help them understand how to manage and transfer risks. Fully dedicated underwriters, claims experts and risk control engineers work together to provide insurance programs and services tailored to client needs. GC&C supports the corporate & commercial community worldwide through continuous development, long-term customer engagement and service excellence in a continuously changing marketplace.



Global Construction Network Team

Fernando Duarte

Head of Global Construction
Fernando.duarte@generali.com
Mobile 0039 3316817049

Global Construction contacts for Italy

Antonio Lombardi

Antonio.lombardi@generali.com
Mobile: 0039 0684833442

Pasquale Buovolo

Pasquale.buovolo@generali.com
Mobile: 0039 3355756557

Global Construction contact for Asia

Tricia Koh

Tricia.koh@generaliasia.com
Mobile: 00852 52707383

Global Construction contact for Spain

Mariano Sanchez del Hoyo

Mariano.sanchez@generali.com
Mobile: 0034 915244572

Global Construction contacts for France

Jean Scheidecker

Jean.scheidecker@generali.com
Mobile: 0033 674089549

Patrice de Riviere

Patrice.deriviere@generali.com
Mobile: 0033 158384268

Global Construction contact for Portugal

Nuno Rodrigues

nunorodrigues@generali.pt
Mobile: 00351 9672762710

Global Construction contact for Poland

Anna Kowalczyk

Anna.kowalczyk@generali.pl
Mobile: 0048 510000842

Global Construction contact for UK

Patrick Cosson

Patrick.cosson@generali.co.uk
Mobile: 0044 (0) 2072656364

Global Construction contact for CEE

Dan Fojtik

dan.fojtik@generali.com
Mobile: 00420 727872334

Global Construction contact for USA

Andrew Sims

andrew_sims@generaliusa.com
Mobile: 001 6467715978

Global Construction contact for Latin America

Alexandre Sampaio

Alexandre_sampaio@generali.com.br
Mobile: 0055 11 991046145

Global Construction contact for Czech Republic

Jan Klima

Jklima@cpoj.cz
Mobile: 00420 725573024